



# SEACOAST NOVELTY FUN FAIRS

**800-533-3278** Fax Anytime: **850-575-4959**

**To: ALL MEDIA SPECIALISTS and SCHOOL PERSONNEL**  
**BIG PROFITS For Your MEDIA CENTER and SCHOOL PROJECTS**

**You Can Have a Novelty Fair**  
**Separate from Your Book Fair.**

- **Seacoast** will provide a Novelty Fair Package consisting of about 50 items for you to sell.
- **Seacoast** will pay all postage to and from your school.
- You can return any damaged or unsold items at any time for a full credit off your invoice.
- Novelty Fair items are pre-packaged and priced for your convenience.
- You do not have to keep your money separate from the Book Fair.

**PROCEDURE FOR HANDLING MONEY AT THE END**

1. Inventory the Novelty Fair merchandise.
2. Fax **Seacoast** with your count (850-575-4959) using our Novelty Fair Form.
3. **Seacoast** will calculate your total retail sales and call you back with the amount you should remove from the Book Fair money.
4. Put all un-sold merchandise back in our box.
5. **Seacoast** will call UPS to pick up your package.
6. No Upfront Cost, **Seacoast** will invoice you after Your Fair.

Quantities and styles may vary according to availability.

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# Sent	Description	Unit Cost	Group Cost	Unit Retail	Group Retail	Unit Profit	Return \$	Profit
30	1.75" Superballs	\$0.50	\$15.00	\$1.00	\$30.00	\$0.50	\$0.00	\$15.00
24	11" Sticky Hands	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
24	6" Sparkling Pinwheels	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Carabiner Key Chains	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Click & Catch	\$0.30	\$7.20	\$0.50	\$12.00	\$0.20	\$0.00	\$4.80
12	Disney Clipboards	\$1.35	\$16.20	\$2.00	\$24.00	\$0.65	\$0.00	\$7.80
24	Flashing Rings	\$1.00	\$24.00	\$2.00	\$48.00	\$1.00	\$0.00	\$24.00
24	Foam Jets	\$0.35	\$8.40	\$1.00	\$24.00	\$0.65	\$0.00	\$15.60
24	Fuzz Head Bird Pens	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Groovy Fun Stamps	\$0.40	\$9.60	\$0.50	\$12.00	\$0.10	\$0.00	\$2.40
24	Ice Cream Bubbles	\$0.30	\$7.20	\$1.00	\$24.00	\$0.70	\$0.00	\$16.80
24	Jump Ropes	\$0.35	\$8.40	\$1.00	\$24.00	\$0.65	\$0.00	\$15.60
24	Jump Slap Bracelets	\$0.45	\$10.80	\$1.00	\$24.00	\$0.55	\$0.00	\$13.20
12	Liquid Notebook w/heart	\$1.00	\$12.00	\$2.00	\$24.00	\$1.00	\$0.00	\$12.00
24	Mini Scooter	\$0.40	\$9.60	\$1.00	\$24.00	\$0.60	\$0.00	\$14.40
12	Monkeys in A Barrel	\$0.75	\$9.00	\$1.00	\$12.00	\$0.25	\$0.00	\$3.00
24	Mood Rings	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Pick Up Sticks	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Sidewalk Chalk (3)	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Hamburger Yo Yo	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Spring Coil Bracelets	\$0.15	\$3.60	\$0.25	\$6.00	\$0.10	\$0.00	\$2.40
24	Trick Cockroach Gum	\$0.30	\$7.20	\$1.00	\$24.00	\$0.70	\$0.00	\$16.80
24	Wind Up Spider	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Wrestler Bendables	\$0.15	\$3.60	\$0.25	\$6.00	\$0.10	\$0.00	\$2.40
24	Wrestler Finger Puppet	\$0.15	\$3.60	\$0.25	\$6.00	\$0.10	\$0.00	\$2.40
24	MLB Large Pencils	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	2 Disc Launcher K/C	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
12	Address Books	\$0.75	\$9.00	\$1.00	\$12.00	\$0.25	\$0.00	\$3.00
24	Animal Hand Puppet	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
12	Animal Pinchers	\$1.00	\$12.00	\$2.00	\$24.00	\$1.00	\$0.00	\$12.00
12	Ball Gun Set	\$1.25	\$15.00	\$2.00	\$24.00	\$0.75	\$0.00	\$9.00
12	Beach Ball Set	\$1.50	\$18.00	\$2.00	\$24.00	\$0.50	\$0.00	\$6.00
24	Chinese Bead Bracelets	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
12	Cool Chick Phone Accessories	\$1.00	\$12.00	\$2.00	\$24.00	\$1.00	\$0.00	\$12.00
12	Decoder Pens	\$0.75	\$9.00	\$1.00	\$12.00	\$0.25	\$0.00	\$3.00
24	Dino Finger Puppet	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
24	Elastic Headband Set	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
12	Fat Fingers	\$1.00	\$12.00	\$2.00	\$24.00	\$1.00	\$0.00	\$12.00
24	Finger Football Set	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Flip Flop Notepad	\$1.00	\$24.00	\$2.00	\$48.00	\$1.00	\$0.00	\$24.00
24	Flipping Ducks	\$0.40	\$9.60	\$0.75	\$18.00	\$0.35	\$0.00	\$8.40
24	Flipping Frogs	\$0.40	\$9.60	\$0.75	\$18.00	\$0.35	\$0.00	\$8.40
24	Foam Dart Shooter	\$0.60	\$14.40	\$1.00	\$24.00	\$0.40	\$0.00	\$9.60
24	Friendship Bracelet	\$0.15	\$3.60	\$0.25	\$6.00	\$0.10	\$0.00	\$2.40
24	Glitter Tops	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
12	Jumbo Pens	\$1.50	\$18.00	\$2.00	\$24.00	\$0.50	\$0.00	\$6.00
24	Lip Gloss	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Magic Tops	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
24	Marbles n Sack	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Mini Triangle Puzzle	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
12	Pig Hand Puppet	\$1.00	\$12.00	\$2.00	\$24.00	\$1.00	\$0.00	\$12.00
24	Plastic Bracelets 3"	\$0.10	\$2.40	\$0.25	\$6.00	\$0.15	\$0.00	\$3.60
24	Plastic Headband Set	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Rocky & Bullwinkle Organizer	\$1.00	\$24.00	\$2.00	\$48.00	\$1.00	\$0.00	\$24.00
36	Squeeze Animal Squirt 3"	\$0.10	\$3.60	\$0.25	\$9.00	\$0.15	\$0.00	\$5.40
24	Tic-Tac-Toe Game	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
12	Track Ball Set	\$1.50	\$18.00	\$2.00	\$24.00	\$0.50	\$0.00	\$6.00
24	Tricky Triangle Game	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Asst Fans	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
24	Champion Glitter Yo Yo	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Cool Kid Bracelets	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
12	Domino Set	\$0.75	\$9.00	\$1.00	\$12.00	\$0.25	\$0.00	\$3.00
24	E Z Reach Key Chain	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Shaping Dough	\$0.40	\$9.60	\$0.75	\$18.00	\$0.35	\$0.00	\$8.40
24	Slap Bracelet Asst.	\$0.50	\$12.00	\$1.00	\$24.00	\$0.50	\$0.00	\$12.00
24	Smile Sticky Ball	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
24	Stamper Asst	\$0.25	\$6.00	\$0.50	\$12.00	\$0.25	\$0.00	\$6.00
24	Toe Rings	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Thumb Rings	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Silver Rings	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
24	Gold Rings	\$0.75	\$18.00	\$1.00	\$24.00	\$0.25	\$0.00	\$6.00
1554			<b>\$832.20</b>		<b>\$1,467.00</b>		<b>\$0.00</b>	<b>\$634.80</b>
	Return Items		<b>\$0.00</b>					
	<b>Amount You Owe</b>		<b>\$832.20</b>		<b>\$1,467.00</b>		Deduct this from your Book Fair	<b>\$1,467.00</b>